



## METS NEWS - JUNE 2017

Welcome to the Austrade METS News. Read about current METS trade events, market updates, news and opportunities.

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### MARKET UPDATES & OPPORTUNITIES

#### Philippines

The mining industry in the Philippines is currently going through a transformation period with a new government focus on adopting environmental and socially responsible standards and global best practice.

Recent announcements by the government indicate the mining industry will align with Australian standards which may open up new opportunities for Australian METS exporters. [Read more](#)

#### Polyus Gold

Polyus Gold is the largest gold producer in Russia and a top 10 gold producer globally.

Polyus is currently looking offshore for operational solutions in the areas of safety, increased productivity of loading, drilling and transportation and increased efficiency of blasting. For more information and a list of procurement opportunities [click here](#).

#### Indonesia

Opportunities exist for providers of mining technology who can clearly demonstrate productivity gains for Indonesian miners. Demand remains strong for mining software, specialised and innovative equipment, education and training services and specialised mining consulting.

The strong reputation of Australia's world-leading METS sector positions Australian providers to take advantage of these opportunities. [Read more](#)

You can also access these opportunities via the [Ozmine 2017](#) event.

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### 2017 EVENTS

**AIMEX 2017, Sydney, 29-31 August**

AIMEX is one of world's most comprehensive mining events. This is your opportunity to see the latest in METS from Australian and international suppliers. AIMEX 2017 also includes the 'Future of Mining' Conference and streams in underground, surface and mining innovation. To register, [click here](#).

### **Ozmine 2017, Jakarta Indonesia, 11-12 September**

Ozmine is a key platform for Australian METS and mining companies to grow their business by learning more about opportunities, gaining insights into the Indonesian market and showcasing their products and services to a diverse range of Indonesian and ASEAN businesses.

Austrade organises and delivers Ozmine to give Australian businesses a unique opportunity to discuss their capability with leading Indonesian miners and operators. Ozmine puts executives from these hard-to-get-to businesses in the room for Australian clients. [Register here](#)

### **Perumin - Extemin 2017, 18-22 September**

Peru is the fastest-growing economy in Latin America and is a major player in world production of copper, silver and gold. Join Austrade at Perumin 2017 for exposure to mining industry contacts, local partners and the chance to tap into the major new mining projects. For mission details and registration [click here](#).

### **ExpoMin Mexico 2017, Guadalajara Mexico, 24-31 October**

Join Austrade at the largest mining exhibition in Mexico and one of the most important mining forums in Latin America. The Austrade program includes mine site visits to Zacatecas, the world's largest silver producing area. [Register here](#).

### **IMARC International Mining and Resources Conference, Melbourne, 31 October - 2 November**

IMARC is Australia's largest mining conference bringing together over 3000 decision makers, mining leaders, policy makers, innovators and technical experts from over 60 countries. IMARC includes Mines and Money Australia, the country's largest mining investment forum. For more information and to register [click here](#).

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## **SUPPORT**

### **FTA Portal extended to cover additional markets**

The Minister for Trade, Tourism and Investment, Steven Ciobo, has announced the expansion of the Australian Government's free trade agreements (FTA) portal. The portal now contains practical and user-friendly information about exporting into an additional nine overseas markets. [Read more](#)

### **Cross-industry and sectoral opportunities**

Is your company seeking to diversify its services and product offerings? Are you seeking to gain access to new markets and transition into multiple industry-sector opportunities? Contact [Austrade](#) to discuss your organisation's new area of focus and capability.

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## **NEWS**

### **55th Australian Export Awards - applications now open**

Receive the recognition your business deserves as one of Australia's best and brightest exporters. [Apply now](#) via your state or territory export awards program with winners automatically progressing to the Australian Export Awards. For more information [click here](#).

### **Austrade welcomes new Resources & Energy Senior Investment Specialist**

David Grabau has extensive experience in Australia's resources and energy sector, including senior commercial and government roles. [Read more](#)

**For export assistance email [METSManager@austrade.gov.au](mailto:METSManager@austrade.gov.au)**

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