



Office of
Environment
& Heritage

NSW Government's commitment to business

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NSW Energy Forum - June 2017



Achieve net-zero emissions by 2050

NSW Climate Change Policy Framework



Office of
Environment
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A scenic coastal landscape featuring a rocky shore in the foreground, a sandy beach, and waves crashing against the rocks. The sky is overcast, and palm fronds are visible in the upper right corner. The text 'NSW is more resilient to climate change' is overlaid in a white semi-transparent box.

**NSW is more resilient
to climate change**

NSW Climate Change Policy Framework



Large energy users



Households



Fleet / vehicles



Commercial buildings



Government



Infrastructure



Councils



Energy Services Markets



Appliances

“

The NSW Office of Environment and Heritage (OEH) existing voluntary programs, supporting businesses to improve energy management, are generating 170GWh of electricity savings a year, and \$33.5m a year in energy savings for all consumers’

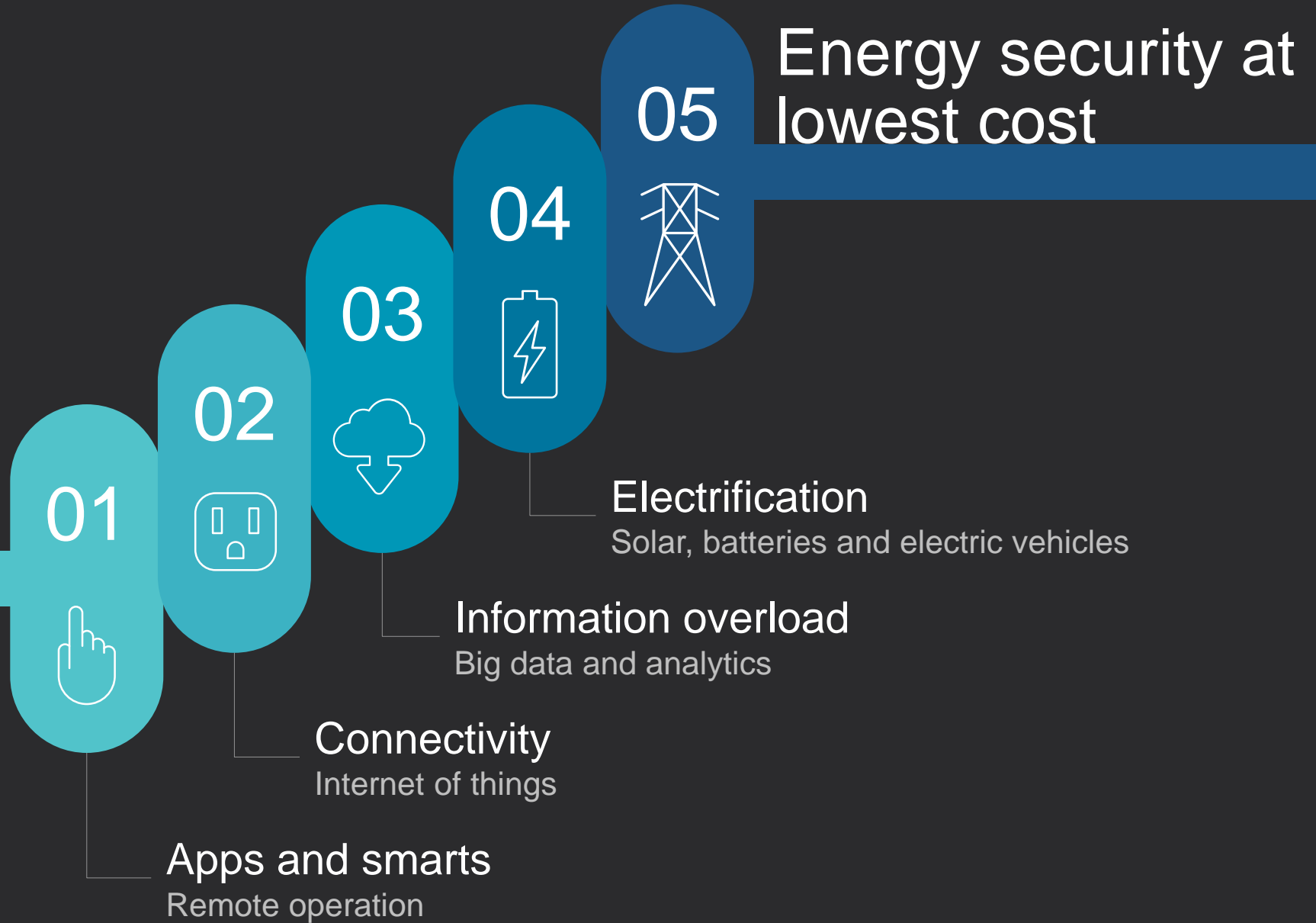
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Office of
Environment
& Heritage

Brace yourselves...

for how the world is changing



energy
supply


energy
management

energy
efficiency

The game is changing...

...and so are the skills
required to play it

Both state and federal
governments are assessing the
future skills that are needed to
respond to this disruption.



Would you go to your current mechanic?

Skills for now and for the future

OEH training



Business skills

energy contract
negotiations

identifying and
influencing stakeholders

business case
development and
presentation

finance



Energy skills

energy management

renewable energy

energy efficiency

energy monitoring and
data analytics



Technical skills

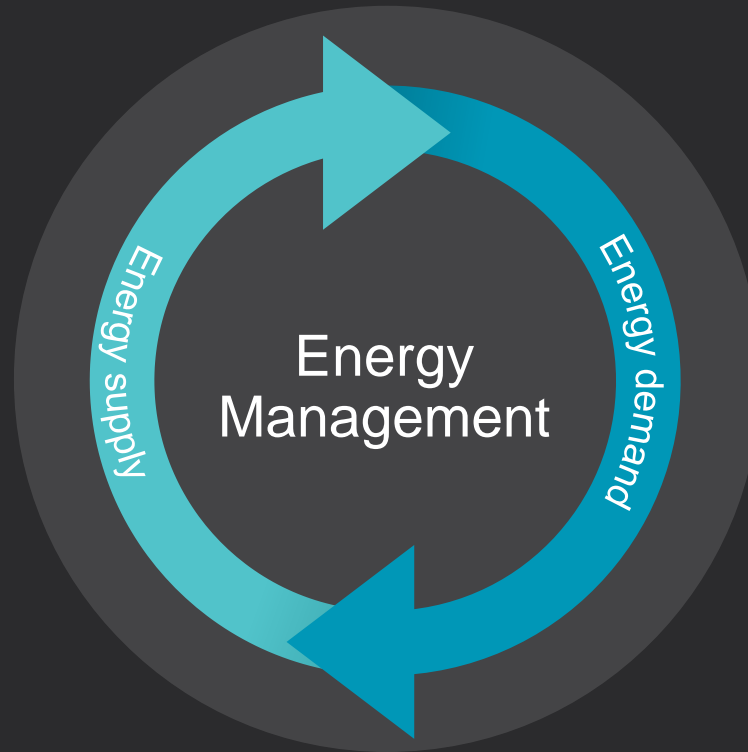
control and optimisation
strategies

Internet of Things

new technology

asset management and
upgrades

The facility level
or the organisational level



The project level
or the site level

Business skills

Influencing stakeholders and understanding how decisions are made in organisations

Energy skills

The link between data analytics, site energy management and energy efficiency

Technical skills

Optimisation, control and upgrades of systems for increased energy productivity

Results of training program

88% of Building the Business Case attendees are saving \$68,122 per year

93% of Introduction to energy management attendees are saving \$38,730 per year

78% of Heating, ventilation, air conditioning – introduction attendees are saving \$195,630 per year

81% of Heating, ventilation, air conditioning – introduction attendees are saving \$92,426 per year

Massive savings when you consider the 2220 total course participants!

Energy hierarchy



Optimise existing energy use

Energy efficiency upgrades

**Energy quality upgrades
&
Onsite energy
generation**

2016 NSW business survey

~60% "will install batteries within 2 years"

Financial expectations are high, and energy usage tariffs are low.

About 40% of businesses said they had no defined investment criteria for batteries at all, and they had other motivations...

Results of battery studies

20 year simple payback on average - for a combined PV + battery system (vs 5.6yr payback expectation on average)

Proposed system sizes 80kWh average

Economies of scale are not very pronounced. \$/kWh of a 10kWh vs. a 100kWh system appears much the same

Off the shelf control systems generally not capable of "smart" battery management

Utility requirements quite stringent

The requirement for a dedicated battery room made physical viability difficult in many instances

Thank you

Please contact me for any further information about OEH's energy management and energy efficiency programs for business.



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